# **Stage Gate Review Criteria**

#### Strategic Fit

 Does proposed research build knowledge or capability in alignment with program strategic direction?

#### Customer

- Who are the customers for the new knowledge or capability?
- How will the knowledge or capability developed be valuable to the customer, or essential to future commercialization?
- What are business risks to investing in this line of research or developing this capability?

### > Technical Feasibility and Risks

- Is research approach feasible?
- Describe how proposed work is a departure and improvement from current research pathways.
- What are the technical risks in carrying out this research or developing this capability?

### > Competitive Advantage

- How will proposed knowledge or capability improve the chances of commercial success?
- What other research or development routes exist and what are their relative advantages and disadvantages?
- What could happen to make this area of exploratory research, or capability obsolete?

### Legal/Regulatory Compliance

- Patent positions
- Waste streams, emissions, safety, permitting
- Are issues surmountable?

## Critical Success Factors and Showstoppers

- Provide prepared list of success factors and showstoppers.
- Have critical success factors been addressed?
- Plans to address potential business and technical showstoppers.

#### > Plan to Proceed

 What are the detailed plans for the next stage (with milestones, schedule, and resource estimates)?

## **Outline**

• What are the general plans for the next stage?

## **Gate Keepers**

- Lab or Organization Technical Manager
- DOE Program Manager
- Organization Technical Lead
- Industry Partner(s)

Gantt or similar type of Chart

## Goals:

- 1.
- 2.

## **Stage Work Activities:**

- Market Assessment
- Research Activities

# **Stage Outputs:**

- Market Assessment
- Research Results
- Detailed Technical Assessment